

Message Text

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64

ORIGIN XMB-07

INFO OCT-01 AF-05 ADP-00 EB-05 AID-07 CIAE-00 COME-00

FRB-01 INR-10 NSAE-00 RSC-01 TRSE-00 OPIC-01 CIEP-01

LAB-02 SIL-01 OMB-01 /043 R

66650

DRAFTED BY XMB JCRUSE

APPROVED BY EB/OCA/REP LHPOMEROY

XMB DBOSTWICK EB/IFD/ODF EMLINTON AF/N RSMITH

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R 182132Z JUL 73

FM SECSTATE WASHDC

TO AMEMBASSY KHARTOUM

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EO 11652 GDS

TAGS EFIN, SU

SUBJ LOCOMOTIVES FOR SUDAN RAILWAYS

1. EXIMBANK IS AWARE THAT GENERAL MOTORS MAY SOON SEEK FINANCIAL ASSISTANCE FOR THE SALE OF 20 LOCOMOTIVES TO SUDAN RAILWAYS. GM ASSERTS THAT SUDAN RAILWAYS WILL NOT ACCEPT BIDS FOR LESS THAN 20 LOCOMOTIVES AND, THEREFORE, THE MINIMUM PROJECT VALUE IS PUT AROUND \$10 MILLION.

2. EMBASSY COMMENTS WOULD BE APPRECIATED ON TWO QUESTIONS:

(1) IS SUDAN RAILWAYS SERIOUSLY IMPOSING 20 LOCOMOTIVES AS A MINIMUM ACCEPTABLE BID; AND (2) GIVEN SUDAN RAILWAYS HISTORICAL DIFFICULTY IN ATTAINING EFFICIENT AND PROFITABLE USE OF ITS ROLLING STOCK, WOULD ADDITIONAL LOCOMOTIVES AT THIS TIME SIGNIFICANTLY IMPROVE THE COUNTRY'S ABILITY TO REALIZE ITS EXPORT POTENTIAL. IN OTHER WORDS, HAS THE MANAGEMENT AND ADMINISTRATION OF SUDAN RAILWAYS IMPROVED SUFFICIENTLY IN THE LAST YEAR TO ENABLE NEW EQUIPMENT TO REALIZE ITS POTENTIALLY FAVORABLE IMPACT ON THE COUNTRY'S BALANCE OF PAYMENTS.

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RUSH

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Disposition Approved on Date:
Disposition Authority: golinofr
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Disposition Date: 28 MAY 2004
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Disposition History: n/a
Disposition Reason:
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30 JUN 2005

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